



CITY OF RICHMOND

DEPARTMENT OF PUBLIC WORKS

Pinnacle
FLCC
920 20th Street
Building 5207
Fort Lee, VA. 23801

Dear Mr. Corriher,

I'd like to offer my endorsement of a company that has been a tremendous help to the City of Richmond, Grounds Management Division for over a year. Lawn Beautician contracted to maintain the grounds, flowerbeds and shrubs at some of the City of Richmond's busiest centers: John Marshall Courts Building, Manchester Courts Building, Oliver Hill Court and Juvenile Detention Center and the East District Initiative Center. There are several other locations that are under contract but are not as prominent as the centers listed. Lawn Beautician has done an outstanding job of maintaining these facilities. They have kept the complaints from the users of these facilities, judges, councilpersons and other government officials to an absolute minimum. If we have special events at a location, I know I can call and they will change the maintenance schedule to accommodate my needs.

If a problem does occur, I know I can call Rick or Ken and their response is always in a timely manner. At present I am preparing a change order to add several medians to their existing contract. I am also working on a Request for Bid for the maintenance of the newly installed plant material and irrigation system at Richmond's City Hall and Lawn Beautician will certainly be in the running for that contract.

Lawn Beautician offers an excellent product and their customer service and responsiveness is on point. Should you wish to speak to me personally I can be reached at 804-646-1216.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike D. Barbour".

Mike D. Barbour
Superintendent
Grounds Management
Dept. of Public Works
City of Richmond